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BEFORE THE POSTAL REGULATORY COMMISSION WASHINGTON, D.C. 20268-0001

MARKET DOMINANT PRODUCT PRICES
INBOUND MARKET DOMINANT MULTI-SERVICE AGREEMENTS
WITH FOREIGN POSTAL OPERATORS 1
AUSTRALIAN POSTAL CORPORATION - UNITED STATES
POSTAL SERVICE BILATERAL AGREEMENT (MC2010-35)
NEGOTIATED SERVICE AGREEMENT

Docket No. R2014-2

NOTICE OF UNITED STATES POSTAL SERVICE OF FILING EXECUTED AGREEMENT

(December 6, 2013)

The Postal Service hereby gives notice that it is filing the executed bilateral agreement between Australia Postal Corporation and the United States Postal Service.

The agreement is intended by the parties to take effect on January 1, 2014.

The Postal Service incorporates by reference its application for non-public treatment of materials filed under seal previously filed in this docket. A redacted copy of the executed agreement is filed publicly with this notice as Attachment 1, and an unredacted copy has been filed with the Commission under seal. There are no substantive differences between the executed copy filed as Attachment 1 to this notice and the draft copy filed with the Commission on November 15, 2013.

¹ Notice of United States Postal Service of Type 2 Rate Adjustment, and Notice of Filing Functionally Equivalent Agreement, PRC Docket No. R2014-2, November 15, 2013.

Respectfully submitted,

UNITED STATES POSTAL SERVICE By its attorneys:

Anthony F. Alverno Chief Counsel, Global Business and Service Development Corporate and Business Law Section

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475 L'Enfant Plaza, S.W. Washington, D.C. 20260-1137 (202) 268-3010; Fax -5628 December 6, 2013

AUSTRALIAN POSTAL CORPORATION – UNITED STATES POSTAL SERVICE BILATERAL AGREEMENT

This Agreement ("Agreement") is between the United States Postal Service ("USPS"), an independent establishment of the Executive Branch of the Government of the United States with offices at 475 L'Enfant Plaza SW, Washington, DC 20260, and Australian Postal Corporation ("Australia Post" or "AUP"), an Australian statutory corporation established by an act of the parliament of the Commonwealth of Australia, and owned by the Government of Australia, with offices at 111 Bourke St, Melbourne, Victoria 3000. The USPS and Australia Post may be referred to individually as a "Party" and together as the "Parties."

INTRODUCTION

WHEREAS, the Parties desire to enter into a non-exclusive relationship whereby the Parties will provide each other certain products and/or services pursuant to the terms and conditions contained herein:

WHEREAS, the Parties acknowledge and understand that the commencement of performance under this Agreement is subject to the approval of and/or non-objection by certain bodies with oversight responsibilities for each Party. Accordingly, each Party acknowledges and understands that the ability of the other Party to perform under this Agreement may not occur, and in this respect the provisions of Article 2 and 3 shall apply;

WHEREAS, in light of the aforementioned acknowledgements, the Parties desire to be bound by the terms of this Agreement as well as the terms of Article 3 of this Agreement entitled "Conditions Precedent":

NOW, THEREFORE, in consideration of the mutual promises set forth below, the Parties hereby agree as follows:

Article 1: Purpose of the Agreement

The purposes of this Agreement are the following:

- to foster the maintenance and further development of a mutually beneficial relationship on behalf of the Parties' respective customers;
- to set out the rates that will apply to the exchange of certain international products and services between the Parties, as set forth in Annex 1.
- 3. to set out the principles and general terms and conditions that shall apply to the exchange of certain international products and services between the Parties, as further detailed in and set forth in Annexes 2, 3, 4, and 5; and
- to establish a working project team and explore joint business development activities such as ecommerce knowledge sharing, product development, and joint sales/marketing as further detailed in Annex 6.

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- to set out principles for International Merchandise Return Service (IMRS) as further detailed in Annex 7
- to set out principles for Direct Entry Agreement as further detailed in Annex 8.

Article 2: Oversight and Effective Date

The terms and pricing set forth under this Agreement require the approval from certain bodies that have oversight responsibilities for the Parties. Upon execution of this Agreement, each Party must obtain the relevant approvals as set out in Article 3 below. Each Party shall immediately notify the other Party upon receipt of each approval it requires.

Subject to receipt of all approvals set out in Article 3, this Agreement shall come into effect on 1 January 2014 ("the Effective Date") unless an alternative date is proposed and agreed to by both Parties, in which case that alternative date shall be the Effective Date.

Article 3: Conditions Precedent

The Parties acknowledge and understand that all obligations of the Parties under this Agreement shall be contingent on the Parties receiving the approvals from, and/or non-objection by (hereinafter "Conditions Precedent") the following bodies with oversight responsibilities:

Party Approval Required

USPS - USPS management's executive committee.

USPS Governors,

- USPS Board of Governors and

U.S. Postal Regulatory Commission.

Australia Post - Nil

The Parties acknowledge that the Agreement might not be approved by such bodies. No obligation shall exist for the USPS or Australia Post and no benefit or rights granted through this Agreement shall inure to either Party unless and until the Effective Date occurs and upon such occurrence the Conditions Precedent shall have been deemed to have been fulfilled.

Article 4: Limitation on Liability and Costs

In the event that the Conditions Precedent are not fulfilled, the USPS and Australia Post shall have no liability, which shall include no obligation to pay costs associated with any action taken by Australia Post or USPS. Further, in the event of the failure of any Condition Precedent, neither Party shall be held liable for any damages including, without limitation, the following: actual damages; special damages; indirect damages; incidental damages; punitive damages; consequential damages; or any other damages, which shall include but not be limited to damages for loss of business profits; business

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interruption; any other loss; and/or any cost incurred by either Party attributable to such non-approval such as attorney's fees.

Article 5: Price Changes; No Effect on Service Terms

For each of the services with specific terms and conditions set forth in an attachment to this Agreement, any adjustments to the rates for the services shall be subject to the terms and conditions set forth in the annexes.

Article 6: Monetary Transactions

- 1. Each Party will bear the costs and retain the revenues for any work performed by it and by agents or contractors on its behalf, unless the Parties agree to other arrangements to allocate costs or revenues and those arrangements are incorporated in an annex or a subsequent amendment to this Agreement. Any such subsequent amendment shall be governed by Article 18 below.
- 2. All taxes and duties are the sole responsibility of the Party to whom they are duly assessed and shall not be charged to any other Party in any form unless the Parties otherwise provide in an annex or subsequent amendment to this Agreement. Any such amendment shall be governed by Article 18 below.

Article 7: Customs Inspection

- 1. USPS bears no responsibility for the disposition of items in the custody of U.S. Customs & Border Protection or any other U.S. government agency with authority over imports and exports. Further, Australia Post understands that all contents of any item, including items that are treated as sealed mail under USPS regulations, are subject to inbound search and inspection by U.S. Customs & Border Protection, regardless of when the USPS elects to conduct verification and acceptance of any inbound items.
- 2. Australia Post bears no responsibility for the disposition of items in the custody of the Australian Customs and Border Protection Service and/or Australian Quarantine Inspection Service. Further, USPS understands that all contents of any item are subject to inbound search and inspection by Australian Customs and Border Protection Service and/or Australian Quarantine Inspection Service, regardless of when Australia Post elects to conduct verification and acceptance of any inbound items.

Article 8: Termination

 Either Party may terminate this Agreement without cause upon 30 days advance written notice to be served on the other Party, with such termination effective as of the end of the calendar month in which the 30-day notice period expires. The right to terminate the Agreement for good cause remains unaffected.

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- In the event of termination of the Agreement under this Article, the Parties shall be liable to make final settlement of all amounts owing as of the effective date of the termination. Each Party shall bear its own costs in the event of termination. All further rights and remedies shall remain unaffected.
- 3. In the event of termination, and as of the effective date of termination, the Parties shall revert to the default rates applicable under the Universal Postal Union Convention effective at the time of such termination, and neither Party shall be liable to the other for any damages including, without limitation, actual, special, indirect, incidental, punitive, consequential or any other damages (including, without limitation, damages for loss of business profits, business interruption or any other loss) for any reason incurred as a result of the change of rates after termination.

Article 9: Dispute Resolution

- 1. The Parties intend to resolve all disputes under this Agreement informally through correspondence, oral communications, and informal meetings.
- 2. If the method described in the above paragraph proves insufficient to resolve a dispute, the Parties agree that the signatories to this agreement, or their replacement, shall be given a written description of the dispute by each Party and a suggested outcome. They will review the information provided and shall attempt in good faith to come to an agreement on the issue through correspondence, oral communications, or informal meetings.
- 3. If the methods described in the above paragraph prove insufficient to resolve a dispute, the Parties agree to refer that dispute to mediation, which shall consist of an informal, nonbinding conference or conferences between the Parties and the mediator, which shall perform mediation responsibilities in the English language. The mediator will be selected as mutually agreed by the Parties.
- 4. With the exception of disputes concerning cost or revenue liability, mediation will provide the sole means for addressing disputes related to this Agreement. If mediation does not resolve such a dispute, the Parties may exercise their right to terminate.
- 5. For disputes related to cost or revenue liability, and after attempting resolution through the actions outlined in paragraphs 1 and 2 of this Article, Australia Post and the USPS will first refer the matter to mediation as discussed in paragraph 3 above. If mediation does not resolve such a dispute, or the Parties are unable to agree upon a mediator, a dispute relating to cost or revenue liability shall be referred to arbitration for final settlement under the Rules of the International Chamber of Commerce ('the Rules') by three arbitrators who have substantial experience in business disputes and appointed in accordance with the Rules. Unless the Parties agree otherwise, the place of arbitration shall be determined by the arbitrators. The arbitration proceedings shall be conducted in the English language.

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 Notwithstanding the provisions of this Article 9, and without prejudice to Article 11, paragraph 1, in the event of conflict or inconsistency between the provisions of this Article 9 and Article 11, paragraph 1, the provisions of Article 11, paragraph 1 shall prevail.

Article 10: Construction

Except as otherwise provided in this Agreement, this Agreement shall be governed by and construed in accordance with U.S. Federal law. Where provisions of the UPU Convention are referenced as applicable to the terms of this Agreement, the Parties intend only that the terms of the UPU Convention shall be used to determine the conduct to which the Parties reasonably could expect the other to adhere.

Article 11: Indemnification and Liability

- The Parties acknowledge that aspects of liability or indemnification (including, but not limited to registered mail and air parcels) in favor of third Parties not expressly governed by this Agreement or its regulations are subject to the appropriate provisions of the Acts of the Universal Postal Union and any reservations the Parties have taken to those instruments.
- 2. In the event that an entity not Party to this Agreement asserts claims against Australia Post or USPS that are attributable to the actions of the other Party to this Agreement and are not subject to the provisions of the Acts of the Universal Postal Union, the latter Party shall indemnify the defending Party for, and hold the defending Party harmless from, any losses, damages or liabilities suffered by the defending Party as a result. In that instance, the indemnifying Party shall also reimburse the defending Party for all reasonable expenses incurred in connection with investigating, preparing for, or defending any such claim, whether in an administrative, regulatory or judicial proceeding, and whether or not the indemnified Party is named in the proceeding.
- Neither Party to this Agreement shall be liable to the other Party nor will they
 indemnify the other Party for any loss or damage including special, indirect,
 incidental, punitive, consequential or any other damages (including, without
 limitation, damages for loss of business profits, business interruption or any other
 loss) for any reason, except for the following;
 - a. liability and indemnification as described in Article 11, paragraph 1,
 - b. final settlement under Article 8, or
 - any actual damage or loss suffered by a Party as a result of a breach of this Agreement by the other Party.
- Nothing in this Agreement shall be construed as an acknowledgment or concession regarding the validity of any claim or the entitlement of any Party to any amount of damages.

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Article 12: Language

The official version of this Agreement, including all supporting documentation and correspondence, shall be in English. The English language shall be the controlling language for the purpose of interpreting this Agreement, and all correspondence between the Parties pertaining to this Agreement shall be in the English language. In the event of inconsistency between any terms of this Agreement, including its supporting documentation and correspondence, and any translation into another language, the English language meaning shall control.

Article 13: Confidentiality Requirements

- The Parties may share confidential information about their businesses. Subject to the provisions of subparagraph 13.6 below, confidential information includes the terms of this Agreement and all information concerning either Party's markets, customers, organization, administration, operation, business, finance, methods and systems (including any secret process or trade secret).
- The Parties will take the same measures (being not less than reasonable measures) to protect the other Party's confidential information in their possession, as they take to protect the confidentiality of their own information.
- The Parties agree that all confidential information will be used by the recipient Party only for the purposes intended and will not be disclosed to any third Party unless;
 - (a) the disclosing Party has obtained the prior written consent of the other Party;
 - (b) the information is known to either Party prior to disclosure by the other Party;
 - (c) the information is public knowledge (except because of a breach of this clause or obligations of confidentiality under this Agreement); or
 - (d) is required to be disclosed by law, court order or administrative order to disclose;
 - (e) the confidential information is requested by any governmental body in the proper exercise of its oversight or investigatory jurisdiction;
- The obligations of this clause will survive termination of this Agreement and will
 end on the second anniversary of the expiration or termination of this Agreement.
- At the expiry and or termination of this Agreement both Parties must cease using any confidential information of the other Party and must immediately return to the other Party or destroy and certify they have destroyed all confidential information held on behalf of the other Party.

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6. Australia Post acknowledges that United States law may require that this Agreement be filed with the U.S. Postal Regulatory Commission (Commission) and the U.S. Department of State. Australia Post authorizes the USPS to determine the scope of information that must be made publicly available under the Commission's rules. Australia Post further understands that any unredacted portion of this document may be posted on the Commission's public website, www.prc.gov. In addition, the USPS may file information in connection with this agreement (including revenue, cost, or volume data) in other Commission dockets, including PRC docket numbers ACR2014, ACR2015, and ACR 2016.

Australia Post has the right, in accordance with the Commission's rules, to address its confidentiality concerns directly with the Commission. USPS will assist Australia Post with the making of any application to the Commission for non-public treatment of materials believed to be protected from disclosure, as outlined at Title 39, Code of Federal Regulations, Section 3007.22, on the Commission's website: www.prc.gov/Docs/63/63467/Order225.pdf. U.S. Postal Service will immediately notify Australia Post of the docket number of the Commission proceeding, if any, used in connection with this Agreement.

Article 14: Severability

If any of the provisions of this Agreement shall be held void or unenforceable, the other provisions shall survive and remain in full force and effect, subject only to either Party's unilateral right to terminate the Agreement.

Article 15: Notices

Any notice or other document to be given under this Agreement will be in writing and addressed as set out below. Notices may be delivered by hand, email, or Express Mail.

To the USPS:

Executive Director, International Postal Affairs United States Postal Service 475 L'Enfant Plaza SW, Room 1p906 Washington, DC 20260 lea.emerson@usps.gov

To Australia Post:

Primary contact for product and pricing matters:

Lucy Watson-Jones
Manager of International Product and Business Development
Australia Post
111 Bourke Street,
Melbourne Victoria 3000 Australia
Lucy.Watson-Jones@auspost.com.au

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Primary Contact for Australia- United States relationship and commercial opportunity matters:

Michael Cope Global Development Manager Australia Post 111 Bourke Street, Melbourne Victoria 3000 Australia michael.cope@auspost.com.au

Article 16: Force Majeure

Neither party shall be liable for its failure to perform under the terms of this Agreement due to any contingency beyond its reasonable control, including catastrophic weather events, earthquakes, fires, floods, wars, sabotage, accidents, labor disputes or shortages, governmental laws, ordinances, rules and regulations, whether valid of invalid, court orders, whether valid or invalid, inability to obtain material, equipment, or transportation, and any other similar or different contingency.

All Force Majeure events will be treated consistently with the application of the pertinent UPU rules, as if they were controlling, unless otherwise stated in an annex or subsequent amendment made subject to Article 18 below.

Article 17: Legal Status of this Agreement

This Agreement constitutes a legally binding agreement on the part of each signatory hereto and does not bind the Parties' respective governments. The Parties acknowledge that this Agreement sets out the terms and conditions of a negotiated contractual arrangement between the Parties and is not an agreement entered into or subject to public international law. This Agreement does not involve the creation of a wholly-owned subsidiary of any Party or a joint venture company or partnership funded in any ratio by the Parties. The Parties do not intend that any agency or partnership relationship be created between them by this Agreement.

Article 18: Amendment

This Agreement may be amended or extended only by mutual written agreement signed by authorized representatives of Australia Post and USPS. Neither a Party's acquiescence in any performance at variance to this Agreement nor a Party's failure to exercise any right or enforce any obligation shall be deemed an amendment to this instrument. The amendment may be contingent upon any and all necessary approvals listed in Article 3. If such approvals are required, the amendment will not become effective until such time as all necessary approvals are obtained.

Article 19: Assignment

This Agreement may not be assigned in whole or in part by any Party without the prior written consent of the other Party. Each Party may, however, delegate certain of its responsibilities under this Agreement to a subsidiary or other affiliate entity within its

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organizational structure without the need for consent by the other Parties so long as such subsidiary or entity would be bound by this Agreement.

Article 20: Applicability of Other Laws

The Parties acknowledge that this Agreement does not involve the USPS's acquisition of property or services and is not subject to the Contract Disputes Act (41 U.S.C. §§ 601 et seq.).

Article 21: Entire Agreement

- This Agreement and its annexes shall constitute the entire agreement between the Parties concerning the exchange of international mail described herein. Except as otherwise indicated in this Agreement, any prior agreement, understanding, or representation of any kind pertaining to the subject matter of this Agreement and preceding the date of this Agreement shall not be binding upon either Party.
- The Parties acknowledge that the provisions of the Universal Postal Convention and applicable regulations and any agreement of the Kahala Group continue to apply to their relations outside of this Agreement,

Article 22: Term & Renewal

This Agreement will remain in effect for two years from the Effective Date ('the Term'), unless terminated sooner pursuant to Article 8 or extended by amendment.

Six (6) months prior to the expiration of the Term, both Parties shall meet to discuss whether to extend the Term by amendment and/or renegotiate the Agreement.

Article 23: Intellectual Property, Co-Branding, and Licensing

The Parties acknowledge that in the service of improving existing international products or developing new international products under this Agreement that such products may be enhanced through the use of co-branding or the use of each Party's trademarks, logos or intellectual property. In such instances, the Parties acknowledge and agree that any use shall be subject to separate written agreements. The Parties acknowledge and agree that neither Party shall use the other Party's trademarks, logos or intellectual property until such time that a license for each specific such use has been executed by the Parties and all laws and regulations required for such license's effectiveness have been perfected, which shall include but not be limited to any recordation requirements.

Article 24: Survival

The provisions of Articles 8, 9, 10, 11, 13, 15 and 17, as well as any other terms insofar as they apply to the Parties' continuing obligations to one another under the articles listed above shall survive the conclusion or termination of this Agreement.

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IN WITNESS WHEREOF, the Parties agree to be bound as of the latest date of signature to the terms and conditions of this Agreement.

Australian Postal Corporation

United States Postal Service

Richard Umbers

Executive General Manager Parcels and Express Services Giselle Valera

Managing Director, Global Business,

and Vice President

4.12.13.

Date

Date

AHMED FAHOUR
Managing Director and
Chief Executive Officer

Annex 1 - Rates

The rates below shall be in effect for the term of this Agreement, as set forth in Article 22. Changes in rates during the term of this Agreement will be negotiated and agreed to in accordance with Article 18.

Settlement rates listed in the tables included below are stated in Special Drawing Rights (SDRs) unless noted otherwise. Any changes to current specifications (i.e. sortation and preparation) must be agreed to in writing by both Parties as provided in Article 18 of this Agreement.

US to AU							
				CY 2014		CY 2015	
Mail Category	Dispatch Subclass	Format	Description	SDR/Item	SDR/Kg	SDR/Item	SDR/Kg
A	UL	Р	Letters				
A	UA	G	Flats				
A	UN	E	Packets			8	
Α	UM	P/G	Mbags				
A	UZ	P/G/E	LCAO - IPA letters, Flats and packets				
A	UR	E	Registered				
В	UL	Р	ISAL			8	
В	UA	G		4-5-5			
В	UN	E					19.64
В	UM	P/G	Mbags				
A	ED/EM/EN		EMS				
A/C	CN		Parcels				
А	UX	Е	Expres/ePacket - using IPC report for counts				
AU to US							
Mail Category	Dispatch Subclass	Format	Description	SDR/Item	SDR/Kg	SDR/Item	SDR/Kg
A	UL	Р	Letters	Mag		100	
A	UN	G	Flats				
A	UA	E	Packets		W-1		(se
A	UR	E	Registered				
A	UM	P/G	Mbags	fan I			
С	UN	P/G/E	LCAO				
С	UM	P/G	Mbags			8	
A	ED/EM/EN		EMS				
A/C	CN		Parcels				au 1
A	UX	E	Expres/ePacket				

^{*}Rates incorporate provisional quality link performance. These rates may potentially be adjusted depending on performance results in accordance with current UPU rules.

^{*} Air Parcels (CN) rates in both directions for CY 2015 will be as per Annex 1, except in the instance that the published ILR rates for either party are lower than the rates in Annex 1 for CY 2015. In this instance the UPU published ILR rates for that party will apply to Air Parcels (CN).

Settlement of accounts

The settlement of each Party's (LCAO) Terminal Dues accounts shall be in accordance with the process prescribed by the UPU Convention and the Letter Post Regulations for settlement of terminal dues (as that term is defined in the UPU Convention and the Letter Post Regulations).

(a) Invoicing in relation to each Party's Inward Land Rates, EMS, Tracked Packets, Commercial ePackets and eDelcon accounts shall be provided on a quarterly basis. The invoices will detail the number of items and kilograms being invoiced for the relevant calendar quarter. Invoices will be separately prepared for each category. An invoice must be settled no later than 90 days from the date of the invoice, 30 days to render the account, 30 days to review/return account accepted or accepted as amended and 30 days to settle the account.

Detailed accounting settlement arrangements for Terminal Dues (LCAO)

- (a) An annual provisional account shall be raised for Terminal Dues (LCAO) items by the end of June of the year it relates to. The provisional account should be calculated on the basis of the last four accepted CN56 statements and the exchange rate used to calculate the provisional account will be calculated as at the 30th of June of that year.
- (b) Provisional payments in respect of a year shall be made no later than the end of July of that year.
- (c) The final Terminal Dues account shall be sent no later than the end of the following calendar year. The Party reviewing the documents must then check and return an accepted copy within 30 days of receipt. Once the dispatching administration has received the confirmed documents, a payment to settle the balance must be made within 30 days.
- (d) At the end of each calendar quarter (31 March, 30 June, 30 September, 31 December), both administrations shall send their inbound documents for the other Party to verify. The documents must be sent within 30 days of the end of the quarter.
- (e) The Party reviewing the documents must then check and return an accepted copy within 30 days of receipt.

Detailed accounting settlement arrangements for Inward Land Rates, EMS, Tracked Packets, Commercial ePackets and eDelcon items

- (a) At the end of each calendar quarter (31 March, 30 June, 30 September, 31 December), each Party shall send its inbound documents to the other Party to verify. The documents must be sent within 30 days of the end of a calendar quarter.
- (b) The Party reviewing the documents must then check and return an accepted copy within 30 days of receipt of the documents.
- (c) Once a Party has received the confirmed documents, the balance must be paid within 30 days (i.e. by no later than 30 June for Q1, 30 September for Q2, 31 December for Q3 and 31 March for Q4, the "payment period" for that quarter) using gross flow method of payment.

Supplementary and other accounts

- (a) Supplementary accounts relating to Inward Land Rates, EMS, Tracked Packets, Commercial ePackets and eDelcon items for each calendar quarter must be raised within 30 days after the end of the payment period for that quarter (i.e. 30 July for Q1, 30 October for Q2, and 30 January for Q3 and 30 April for Q4) and settled within 60 days of the raising of the supplementary accounts for that quarter.
- (b) Supplementary accounts include (a) any items not claimed in the original account and (b) any amendments made to the original account that the creditor Party disputes.

- (c) UPU guidelines and time frames will apply for rendering, acceptance and settlement of the following accounts:
 - IBRS
 - Missent
 - Transit Airmail
 - À'découvert
 - Compensation/Indemnity
 - Empty Bags
 - Surface Transit

Specifications of Mail Product Categories and Formats

The rates for the stream categories above shall be based upon the following format and product definitions:

Letters

As specified in UPU Letter Post Regulation (RL 130):

- Minimum dimensions: 90 x 140 mm.
- Maximum dimensions: 165 x 245 mm.
- Maximum weight: 100 g.
- Maximum thickness: 5 mm.

Flats/Large Letters

As specified in UPU Letter Post Regulation (RL 130):

- Minimum dimensions: 90 x 140 mm.
- Maximum dimensions: 305 x 381 mm.
- Maximum weight: 500 g.
- Maximum thickness: 20 mm.

Packets

Any piece exceeding any of the maximum size limits for a Flat, but within the maximum size limits as set forth in the Universal Postal Union Letter Post Regulations Article RL 121 and which has a weight of less than or equal to 2 kilograms.

M-Bags

Printed matter in a direct sack to a single foreign address, subject to the Reservations of the United States of America in Universal Postal Union Protocol Articles RL III and IX, which has a weight less than or equal to 30 kilograms (66 pounds).

Registered Mail

Any piece that meets the size and weight dimensions of Letters, Flats, or Packets and bears a registered label on the front of the mail piece.

Parcels

The maximum weight limit for USPS Priority Mail International or Australia Post parcels is up to 30kg (66 lbs)

The maximum size for parcels is 1.05m (42 inches) for any one dimension or 2m (79 inches) for the sum of the length and the greatest circumference measured in a direction other than that of length.

Express Mail Service (EMS)

"EMS items" means mail items as defined by Article 16 of the Universal Postal Union Convention (Doha 2012). An EMS item may contain documents or merchandise or both.

The Parties to this Agreement also confirm their adherence to all terms and conditions (other than rates which are dealt with under Annex 1 of this Agreement) relating to the exchange of EMS items set forth in their previous agreements as well as to the service guarantees, targets and levels of achievement adopted by the members of the Kahala Post Group, which are expressly incorporated into this Agreement by reference.

Packets with Delivery Scanning

Refer to Annex 2 and Annex 3 respectively of this Agreement.

Annex 2 - Australia to United States Tracked Packet with Delivery Scanning

For the purposes of this Annex 2 the product referred as Tracked Packet with Delivery Scanning is defined as commercial or non-commercial packets and 'Delivery Scanning' will include inferred scanning in circumstances where delivery scanning is unavailable.

Package Specific Preparation Requirements

- Package Dimensions and Weight. Each Tracked Packet with Delivery Scanning shipped under this Agreement must conform to the size and weight limitations specified in the UPU Letter Post Manual. Specifically, each packet shall not exceed 2 kilograms in weight or limits of size specified in UPU Article RL 122.
- 2. Package Labeling. A bilaterally agreed upon label will be displayed on the outside of each package. Customers in Australia will use Australia Post certified software to print labels which will include a valid UPU Letter-Post barcode utilizing the LA through LZ (although specifically excluding LX) prefix of the UPU S10 barcode construct. In addition, each item will display a completed customs declaration (CN22). The sample label is presented below.

Receptacle Preparation Requirements

- Separation from other products. The Tracked Packet with Delivery Scanning
 product that is described in this Agreement will be sorted in receptacles separate
 from other mail pieces. Other international products, including, but not limited to,
 other letter-post products, Express Mail Service (EMS), Air Parcels (Air CP), and
 direct entry packages, may not be commingled in receptacles containing Tracked
 Packet with Delivery Scanning items.
- Receptacle Identification. Each receptacle will contain a 29-character UPU barcode containing the mutually agreed-upon dispatch mail subclass code of "UX". Each receptacle should also be identified by an Expres logo as per the sample labels below.
- Receptacle Routing. To expedite the processing and delivery of these Tracked Packets with Delivery Scanning, the sending party shall present receptacles to corresponding Offices of Exchange (OEs) per the routings outlined in Annex 4.

Dispatch Preparation Requirements

Separation from other products. The Tracked Packet with Delivery Scanning
product that is described in this Agreement will be dispatched separately from
other mail pieces. Other international products, including but, not limited to, other
letter-post products, Express Mail Service (EMS), Air Parcels (Air CP), and direct
entry packages, may not be mixed in dispatches containing the Tracked Packets
with Delivery Scanning items.

- Dispatch Identification. Each dispatch will use the mutually agreed-upon UX despatch mail subclass code and unique dispatch numbers, which shall not repeat within a calendar year period.
- Sampling. The Tracked Packets with Delivery Scanning described in this Agreement are not subject to IPK sampling processes.
- 4. Dispatch Manifesting. All tracked packets will be dispatched using subclass UX and each dispatch will be pre-advised using existing PREDES 2.0 or PREDES 2.1 messages, whereby the number of receptacles and the total weight will be transmitted as accurately and timely as possible. The Dispatch documentation will be the CN31, as per UPU Letter Post Regulations.

Return Service, Customer Inquiries and Compensation

- Return Service. Return service for undeliverable, refused, or missent Tracked Packets with Delivery Scanning will be provided consistent with the current procedures for letter-post under the UPU regulations.
- Customer Inquiries. USPS and Australia Post will use the PRIME customer service platform to handle customer inquiries.
- Compensation. Other than specified in this Agreement USPS and Australia
 Post do not offer indemnity or insurance for Tracked Packets with Delivery
 Scanning. Accordingly, unless the Parties agree otherwise in a separate written
 agreement, neither the USPS nor Australia Post shall have any liability other than
 specified in this Agreement.

Service Standards

Tracked Packets with Delivery Scanning under this Agreement carry no day- or time-specific guarantee. Applicable domestic service standards apply once the Tracked Packets with Delivery Scanning are cleared through U.S. Customs and Border Protection and entered into the U.S. domestic mailstream. However, both Parties shall target delivery scanning rates of which will be monitored monthly via the PRIME platform of the International Postal Corporation (IPC).

Sample Label

Below is a sample label for the Tracked Packet with Delivery Scanning. The Parties acknowledge that this is only a sample and the required label may vary from time to time as agreed between the Parties.

Settlement and billing of Tracked Packets

Settlement and billing of Tracked Packets will be based on an item count taken from the customized monthly IPC PRIME report using the D, H or I scans and will be billed as per the rates in Annex 1 at the agreed UX subclass rates. The parties will meet on a quarterly basis to review operational performance and work towards improving the customized monthly IPC Prime report.

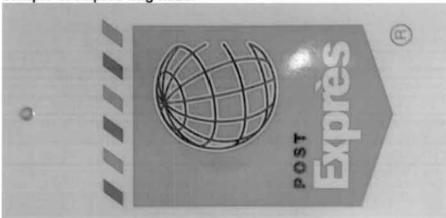
Pack as	nd Track	<	CN2	2	Fo	rwarder air bill	– Non nego	tiable
Cautomer to complete all. The value of the benu car	distalls except Official Use sent exceed AU\$500. This	This form must be complished Only. Sao Privacy Nittice on t survice is for items weighing Post retail outlet. DO NOT be	the back of labol. pup to 2kg.	benus.				
From Name				T	Name			7
Соприну пите				E.	mgany narrie			
Address				A	fidrens			
City	State	Po	ostcode	Gi	Y	State		Postcode
Telephone/Fax number ()		Assitralia Post Account No	enher	Ca Ca	untry		Selephone/Fax ru	indus
Customs declara								
FWB Clescription of Gree	fa. Designation détaillée d	lo contamo		Carline	Document Mo	echesdise Camus echesdise	end sample an annunitari	Sentrand people Dhot
			HS Tar	riff No. (for Co	mmercial Hemo)	Country of selgin		Value (AUS Online) \$
A security of the contract of	Sender's declara					Official use only		
(A)	The sender acknowledges clearing procedures; and t geods, explosive or incore	s that this article may be carri the sender declares that: • the diary devices; • the informat	ied by sir and will I he article does not ion provided is to	to subject to contain any n and correc	aviation succently and dangarous or prohibited \$\(\circ\) he /ethe accepts	Weight Klin	Grams	Time: smiles
Contract of the Contract of th	liebility for any costs, inch	uding costoms or excise duty, st Terms and Conditions avail	, which may be in	sposed by Cu	stores; and + he/she	Date / /	Office	al Grigin / Office WCC
Exprès	Sonder's signature Articles without this d	leclaration completed wil	Date If not be forward	død.	"M" Scan Completed	Acceptance officer's sign	utura	() PÖST

Sample from Australia Post online Click and Send system

Below is a sample label for the Tracked Packet with Delivery Scanning generated from Australia Post Click and Send system. The Parties acknowledge that this is only a sample and the required label may vary from time to time as agreed between the Parties.



Sample of Expres bag Label



Annex 3 - United States to Australia Small Packet with Delivery Scanning

For the purposes of this Annex 3 the product Commercial ePacket is defined as commercial Flats (referred to as packets by Australia Post) and packets.

Commercial ePacket use the prefix LX. The eDelcon product is defined as First Class Package International Service (FCPIS) packets that use the prefix LZ.

Package Specific Preparation Requirements

- Package Dimensions and Weight. Each Commercial ePacket and eDelcon shipped under this Agreement must conform to the size and weight limitations specified in the UPU Letter Post Manual. Specifically, each packet shall not exceed 2 kilograms in weight or limits of size specified in UPU Article RL 122.
- 2. Package Labeling. A bilaterally agreed upon, label will be displayed on the outside of each package. Customers in United States will use USPS-certified software to print labels which will include a valid UPU letter-post barcode utilizing the prefix LX and LZ of the UPU S10 barcode construct. In addition, each item will display a completed customs declaration (CN22). The sample labels are presented below.

Receptacle Preparation Requirements

- Separation from other products. The Commercial ePacket product that is
 described in this Agreement will be sorted in receptacles separate from other
 mail pieces. Other international products, including, but not limited to, other
 letter-post products, Express Mail Service (EMS), Air Parcels (Air CP), and direct
 entry packages, may not be commingled in receptacles containing Commercial
 ePacket items.
- 2. Receptacle Identification. Each receptacle will contain a 29-character UPU barcode containing the mutually agreed-upon mail dispatch subclass code of "UX". Each receptacle should also be identified by an Expres logo as per the sample labels below.
- Receptacle Routing. To expedite the processing and delivery of these Commercial ePacket, the sending party shall present receptacles to corresponding Offices of Exchange (OEs) per the routings outlined in Annex 4.

Dispatch Preparation Requirements

Separation from other products. The Commercial ePacket product that is
described in this Agreement will be dispatched separately from other mail pieces.
Other international products, including but, not limited to, other letter-post
products, Express Mail Service (EMS), Air Parcels (Air CP), and direct entry
packages, may not be mixed in dispatches containing the Commercial ePacket
items.

- Dispatch Identification. Each dispatch will contain the mutually agreed-upon UX dispatch mail subclass code and unique dispatch numbers, which shall not repeat within a calendar year period.
- Sampling. The Commercial ePacket described in this Agreement are not subject to IPK sampling processes.
- 4. Commercial ePacket Dispatch Manifesting. Each dispatch will be manifested using the existing PREDES 2.0 or PREDES 2.1 messages, whereby the number of receptacles and the total weight and number of pieces contained in each receptacle will be transmitted as accurately and timely as possible.
- 5. eDelcon Dispatch Manifesting.

All Commercial ePacket and eDelcon to be dispatched using subclass UX and each dispatch will be pre-advised using existing PREDES 2.0 or PREDES 2.1 messages, whereby the number of receptacles and the total weight will be transmitted as accurately and timely as possible. The Dispatch documentation will be the CN31, as per UPU Letter Post Regulations.

Return Service, Customer Inquiries and Compensation

- Return Service. Return service for undeliverable, refused, or missent Commercial ePacket and eDelcon will be provided consistent with the current procedures for letter-post under the UPU regulations.
- Customer Inquiries. USPS and Australia Post will use the PRIME customer service platform to handle customer inquiries.
- 3. Compensation. Other than specified in this Agreement USPS and Australia Post do not offer indemnity or insurance for Commercial ePacket and eDelcon. Accordingly, unless the Parties agree otherwise in a separate written agreement, neither the USPS nor Australia Post shall have any liability other than specified in this Agreement.

Service Standards

Commercial ePacket and eDelcon under this Agreement carry no day- or time-specific guarantee. Applicable domestic service standards apply once the Commercial ePackets are cleared through Australian Border agencies and entered into the AU domestic mailstream. However, both Parties shall target delivery scanning rates of which will be monitored monthly via the PRIME platform of the International Postal Corporation (IPC).

Sample Label

Below is a sample label for the Commercial ePacket (LX). The Parties acknowledge that this is only a sample and the required label may vary from time to time as agreed between the Parties.

Australia Post—USPS
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Settlement and billing of Tracked Packets

Settlement and billing of Tracked Packets will be based on an item count taken from the customized monthly IPC PRIME report using the D, H or I scans and will be billed as per the rates in Annex 1 at the agreed UX subclass rates. The parties will meet on a quarterly basis to review operational performance and work towards improving the customized monthly IPC Prime report.



Below is a sample label for the eDelcon Small Packet Service (LZ). The Parties acknowledge that this is only a sample and the required label may vary from time to time as agreed between the Parties.

			"WI LW	IFB	OX W/ E-DELCON SERVICE
Phone	Case			From:	Sender Name Street Address City, State, Zip
Qty.			Value (U\$ \$) 20.00	To:	Recipient Name Street Address City/Province, Zip Country
	2	0			r Exemption/ sion Legend NOEEI 30.36
n the i	tem, c	ertif	ly that the article or	particul articles	ulars given in this Mailing Office Date Sta
	Oty.	th.	Oty. Weight tb. oz.	City. Weight (US \$) 1 2 0 20.00 2 0 20.00 The item, certify that the any dangerous article or	A the item, certify that the particle any dangerous article

Sample of Expres bag Label- Front and Back









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Annex 4 - Office of Exchange Routing Details

USPS

The following tables illustrate the appropriate United States (U.S.) points of entry based on the destination address postal code.

Table A1: Suggested U.S. points of entry for EMS and Parcels

		From			
	EMS and Parcels	AUBNEB AUBNEA	AUMELB AUMELA	AUPERB AUPERA	AUSYDB AUSYDA
То	USHNLA	96700-96999	96700-96999	96700-96999	96700-96999
	USJFKA	00500-45999	00500-45999	00500-45999	00500-45999
	USLAXA	80000-93999	80000-93999	80000-93999	80000-93999
	USMIAA	NA	NA	NA	NA -
	USORDA	46000-79999	46000-79999	46000-79999	46000-79999
	USSFOA	94000-96699	94000-96699	94000-96699	94000-96699

Table A2: Suggested U.S. points of entry for Tracked packets

		From			
	Tracked Packets	AUBNEA	AUMELA	AUPERA	AUSYDA
То	USHNLA	96700-96999	96700-96999	96700-96999	96700-96999
	USJFKA	00500-45999	00500-45999	00500-45999	00500-45999
	USLAXA	80000-96699	80000-96699	80000-96699	80000-96699
	USMIAA	NA	NA	NA	NA
	USORDA	46000-79999	46000-79999	46000-79999	46000-79999
	USSFOA	NA	NA	NA	NA

Table A3: Suggested U.S. points of entry for LCAO (incl. registered)

		From			
	LCAO	AUBNEA	AUMELA	AUPERA	AUSYDA
То	USHNLA	96700-96999	96700-96999	96700-96999	96700-96999
	USLAXA	All other ranges	All other ranges	All other ranges	All other ranges

Australia Post

For all classes of mail, the following table illustrates the appropriate Australian point of entry based on the first digit of the destination address postal code. A more detailed table based on the four digits can be provided upon request.

Table B: Suggested Australian points of entry

First Digit of Postal Code	Suggested Australian Point of Entry	Air, SAL and EMS	Surface
NSW, ACT – Postcodes beginning with 1, 2 and 02	Sydney	AUSYDA (Air LC/AO + Parcels) AUSYDB (EMS) AUSYDD (SAL LC/AO + Parcels)	AUSYDE (Surface)
VIC, SA, NT, TAS – Postcodes beginning with 3, 8, 5, 08 and 7	Melbourne	AUMELA (LC/AO + Parcels) AUMEL B (EMS) AUMELD (SAL LC/AO + Parcels)	AUSYDE (Surface)
WA – Postcodes beginning with 6	Perth	AUPERA (LC/AO + Parcels) AUPER B (EMS) AUPERD (SAL LC/AO + Parcels)	AUSYDE (Surface)
QLD – Postcodes beginning with 4 and 9	Brisbane	AUBNEA (LC/AO + Parcels) AUBNE B (EMS) AUBNED (SAL LC/AO + Parcels)	AUSYDE (Surface)

Acknowledgment

The Parties agree and acknowledge that this Annex 4 imposes an obligation on:

- (a) Australia Post to route all mail product categories covered by this Agreement destined for the United States from Australia through the entry points listed in Tables A1, A2 and A3;
- (b) USPS to route all mail product categories covered by this Agreement destined for Australia from the United States through the entry points listed in Table B;
- (c) Both Parties to obtain written confirmation of any changes to the information provided in tables A and B of this Annex, although no formal written amendment to the Agreement is required by such changes; and
- (d) Both Parties to use best endeavors to work towards operational efficiencies that will benefit both Parties.

Annex 5 - Detailed Item Content Restrictions

All items mailed under this Agreement must conform to the following:

a) the mailability requirements of the United States Postal Service, as detailed in the International Mail Manual sections 134, Valuable Articles, 135, Mailable Dangerous Goods, and 710, Treatment of Inbound Mail; the United States country listing in the Universal Postal Union's Customs List of Prohibited Items; and Domestic Mail Manual section 601, Mailability. As of the execution date of this Agreement, these materials are available at the following websites, respectively:

http://pe.usps.gov/text/imm/immc1 013.htm

http://pe.usps.gov/text/imm/immc1 014.htm

http://pe.usps.com/text/imm/immc7 001.htm

http://www.upu.int/uploads/tx sbdownloader/listCustomsProhibitedArticlesEn.pdf

http://pe.usps.gov/text/dmm300/601.htm

and

b) the mailability requirements of Australia Post, as detailed in the documents (including but not limited to the Australia Post Terms & Conditions, Australia Post International Post Guide and the Australia Post Dangerous & Prohibited Goods and Packaging Guide) found on the following websites (and as may be amended from time to time):

http://auspost.com.au/statutorydocuments/generalpostalservices/frame.htm

http://auspost.com.au/media/documents/international-post-guide.pdf

http://auspost.com.au/media/documents/dangerous-prohibited-goods-packaging-post-guide.pdf

http://www.customs.gov.au/site/page4369.asp

http://www.daff.gov.au/biosecurity/mail/cant-mail

Annex 6 - Project Team

The Parties agree to establish a project team to explore joint business development initiatives such as ecommerce, knowledge sharing, product development, and joint sales/marketing that could be adopted jointly by the Parties for their respective strategic and commercial benefit (Project Team). The Project Team will consist of at least one representative of each Party, as may be nominated by a Party from time to time.

The Parties agree that the Project Team will hold a meeting at least once each quarter in a calendar year to: (a) review operational performance for Annexes 2 & 3 and work towards improving the customized monthly IPC Prime report (b) agree on the initiatives to be developed and implemented in that quarter or in subsequent quarters of that calendar year; and (c) to track progress against such agreed initiatives. In addition, the Parties agree that senior executives of their respective businesses will have a face to face meeting at least once a year to review the progress being made by the Project Team.

The key contact from each Party for the Project Team is as follows:

Australia Post:

Primary contact for product and pricing matters:

Lucy Watson-Jones
Manager of International Product and Business Development
Australia Post
111 Bourke Street,
Melbourne Victoria 3000 Australia
Lucy.Watson-Jones@auspost.com.au

Primary Contact for Australia- United States relationship and commercial opportunity matters:

Michael Cope
Global Development Manager
Australia Post
111 Bourke Street,
Melbourne Victoria 3000 Australia
michael.cope@auspost.com.au

USPS:

Lea Emerson
Executive Director, International Postal Affairs
United States Postal Service
475 L'Enfant Plaza SW, Room 1p906
Washington, DC 20260
lea.emerson@usps.gov

Annex 7 - Agreement on the Exchange of International Merchandise Return Service between the U.S. Postal Service and the Australian Postal Corporation

Article 1: Purpose of the Agreement

The purpose of the Agreement shall be to establish mutually agreed terms and conditions for the International Merchandise Return service from the Australian Postal Corporation (AUP) to the United States Postal Service (USPS) and within the framework of the AUP-USPS Bilateral Agreement.

Article 2: Precedence of Agreements

Terms of agreements shall be applied in the following order of precedence when interpreting this Agreement in the case of doubt, ambiguity, conflict or dispute:

- Specific processes, conditions, and rates set forth in this Annex 7 and its Schedule A.
- Terms of the Australian Postal Corporation-United States Postal Service Bilateral Agreement effective January 1, 2014 through December 31, 2015.

Operational Procedures of the International Merchandise Return Service (IMRS)

- U.S. Merchant shall send goods to customer in Australia using USPS or any other outbound carrier.
- Customer in Australia wishing to return an item shall contact U.S. Merchant
 and follow the Merchant's instructions for requesting return service and label.
 The instructions may vary by Merchant but must require the customer to
 submit detailed item information to the Merchant including name, address,
 contact information, merchandise description, type of service, and weight.
- U.S. Merchant shall authorize the return and acquire return label by accessing USPS Web Services.
- USPS Web Services sends the label data to the Kahala Post Group (KPG)
 Intercontinental Returns (ICR) system, hosted by the International Post
 Corporation (IPC), for the purpose of obtaining the IMRS label and customs
 declaration.
- U.S. Merchant shall provide by electronic means (e-mail, .pdf download, etc.) the label and customs declaration to the customer in Australia.
- All IMRS labels shall utilize the S10 barcode identifier. Air Parcel IMRS shall reflect the "CU" prefix. Both constructs shall end with "AU".
- AUP shall capture IMRS item weights and transmit IMRS item barcodes and associated item weights in PREDES messaging upon dispatch.

 The Air Parcel IMRS items shall be dispatched and returned to USPS with AUP's Air Parcels.

International Merchandise Return Service Rates

Schedule A outlines the rates applicable to IMRS items for the 2014/15 calendar years, ending 31 December 2015. Rates are inclusive of USPS inbound Air Parcel rates and will be reviewed and adjusted each quarter by Australia Post to accommodate any fluctuations in the foreign currency exchange rates.

International Merchandise Return Service Billing

AUP shall include IMRS item-level barcodes and weight data in PREDES messaging to USPS at the point of dispatch. Utilizing information from AUP's PREDES, IPC shall provide a monthly and quarterly report to AUP and USPS which will include the following required information:

- 1. A listing of IMRS item identifiers beginning with "CU" for all labels generated
- 2. An "Applied Invoice Weight" per item
- 3. Listing of billable and non-billable volume
- 4. Total billable item count and average billable weight

USPS/AUP Settlement

AUP shall send IMRS in co-mingled receptacles with ordinary Air Parcels. The standard USPS/AUP settlement process for IMRS items returned as AUP's Air Parcels will be applied.

AUP and USPS agree to settle IMRS on a quarterly basis.

USPS/AUP Customer Service Support for Inquiries, Claims and Liability

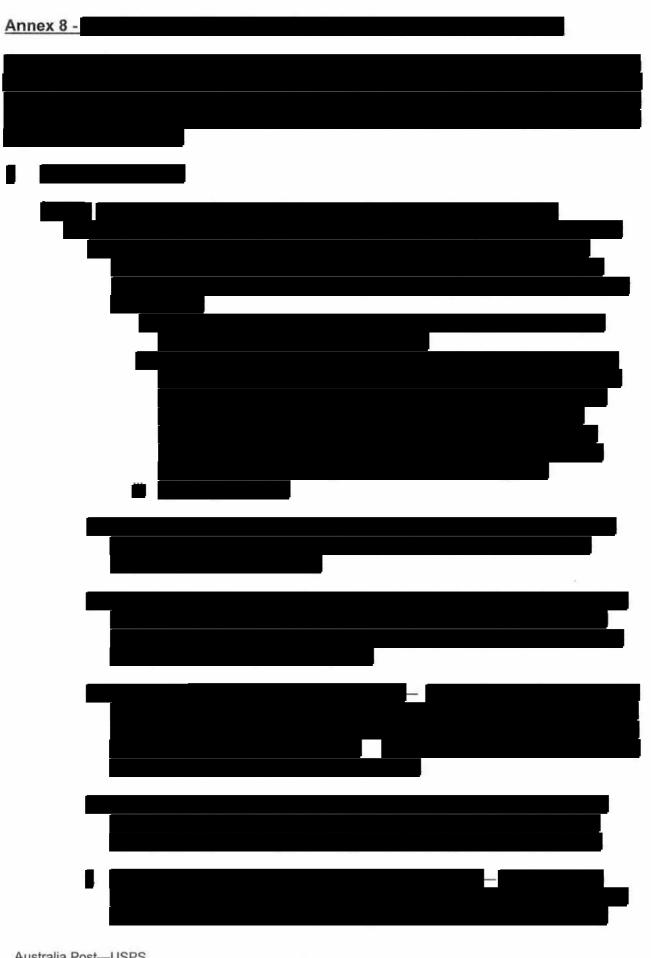
- 1. AUP shall enable customer support services to customers in Australia.
- One quarter after launching IMRS, AUP and USPS shall work together to determine the success of the IMRS product based on user feedback and the rate of IMRS adoption.
- At that time, AUP and USPS shall make the determination to offer U.S.
 merchants the ability to inquire and file claims regarding lost or damaged IMRS
 items.
- Additionally if it is decided to offer customer support services to U.S. merchants, AUP and USPS shall work together to determine the rules of liability for IMRS and the appropriate inquiry and claims process.

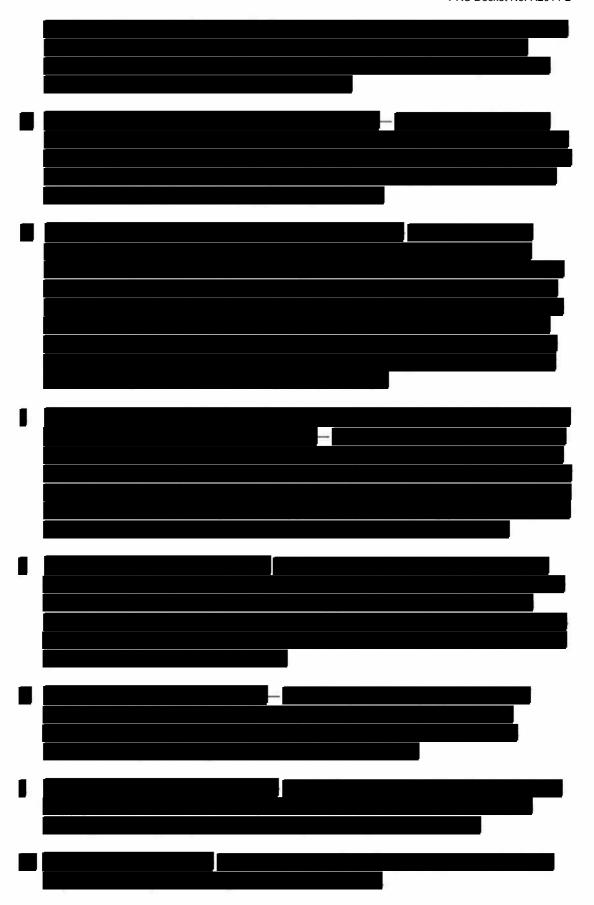
Schedule A to Annex 7 - IMRS Settlement Rates

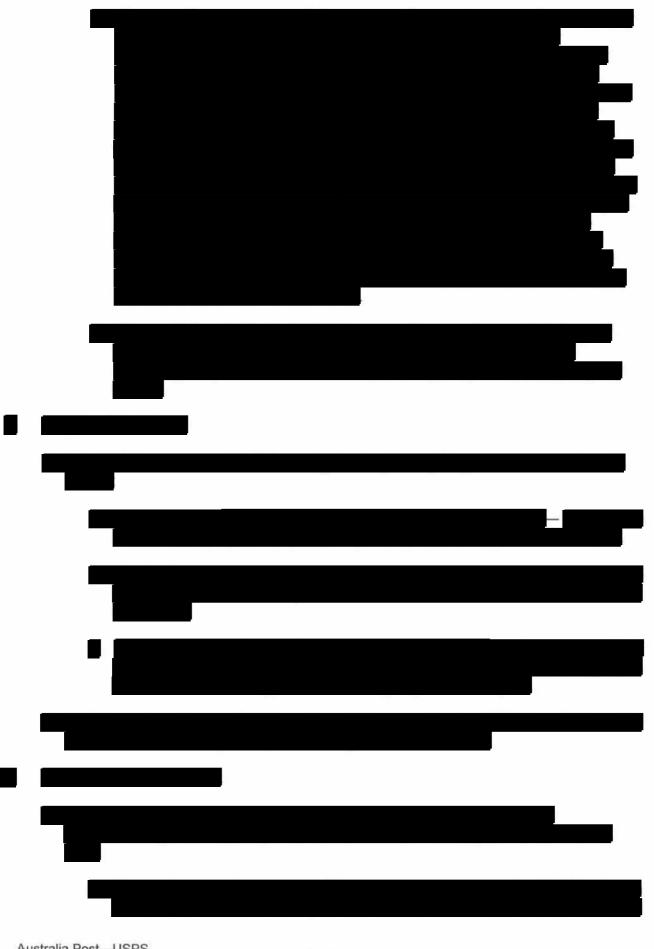
The following rates are irrespective of IMRS volume dispatched from Australia Post to USPS, are inclusive of USPS inbound Air Parcel rates and are applicable on a per (piece) item and kilogram basis:

IMRS Settlement Rates	Per Piece (SDR)	Per KG (SDR)	
IMRS – Air Parcel Service			

Australia Post reserves the right to review and amend the IMRS Air Parcel rates above each quarter of Agreement to reflect fluctuations in foreign currency exchange in the Australian Dollar (AUD).

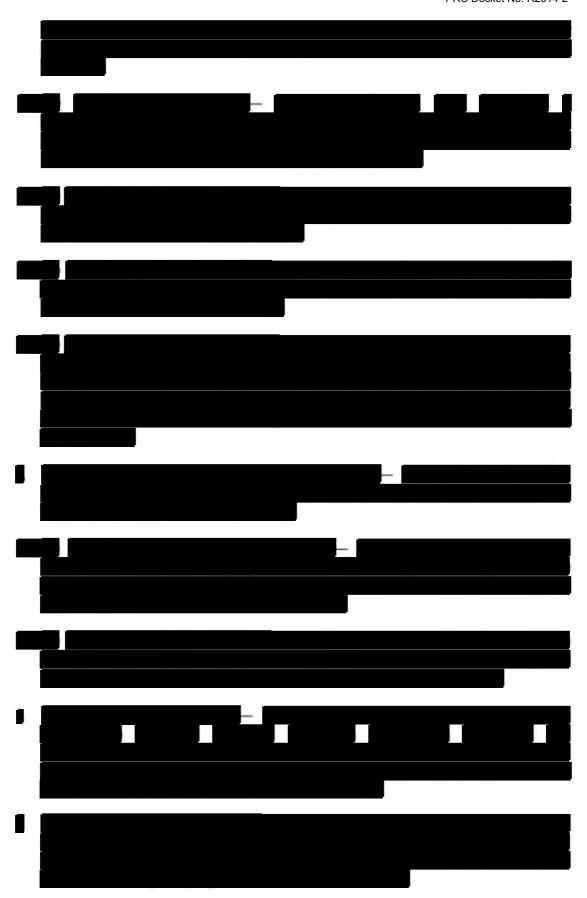


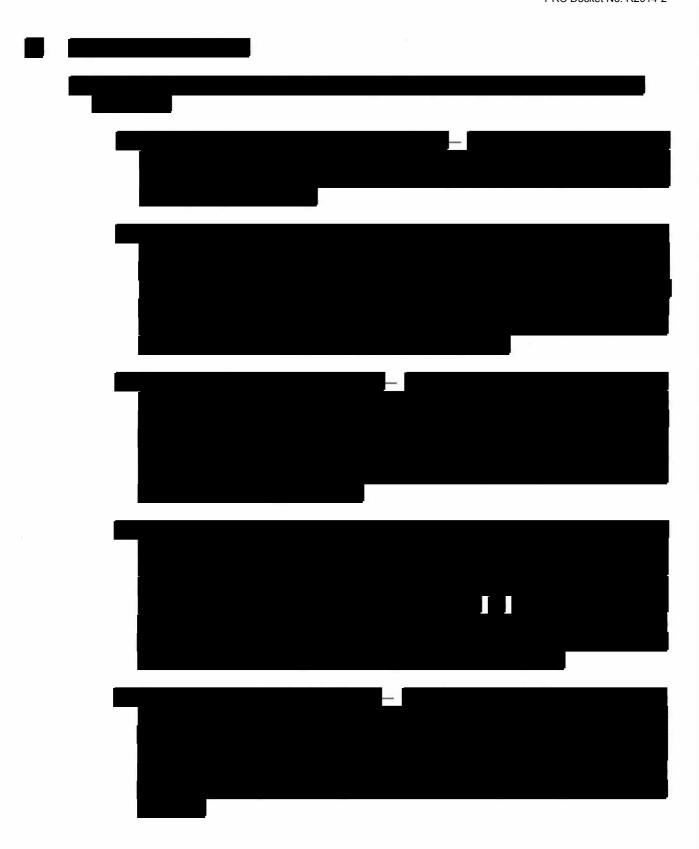


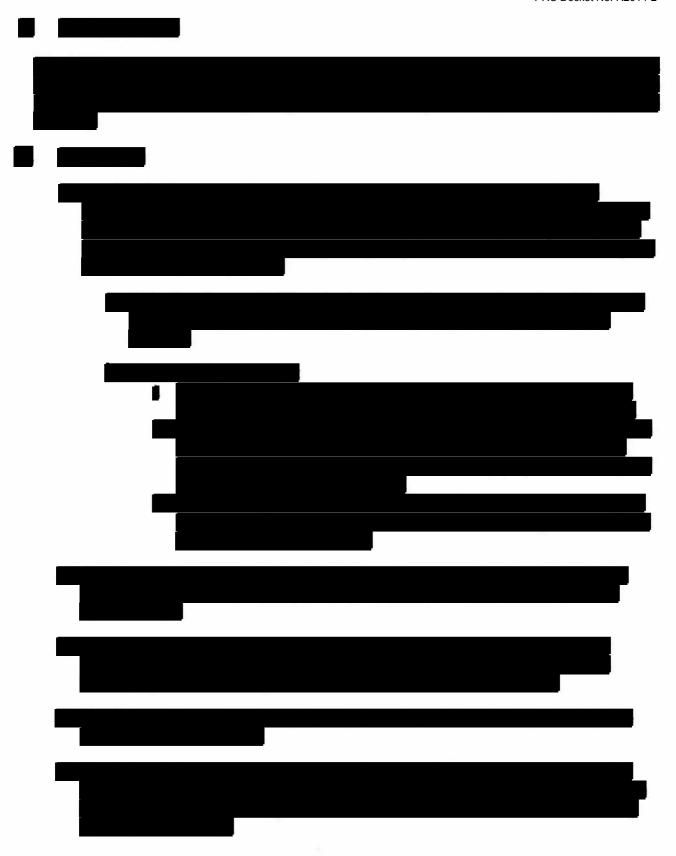


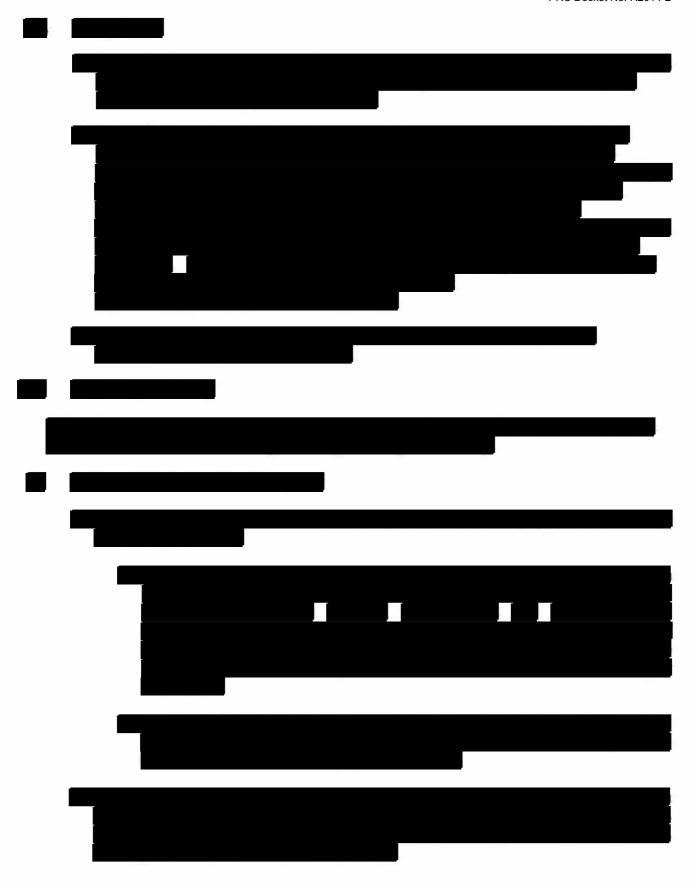
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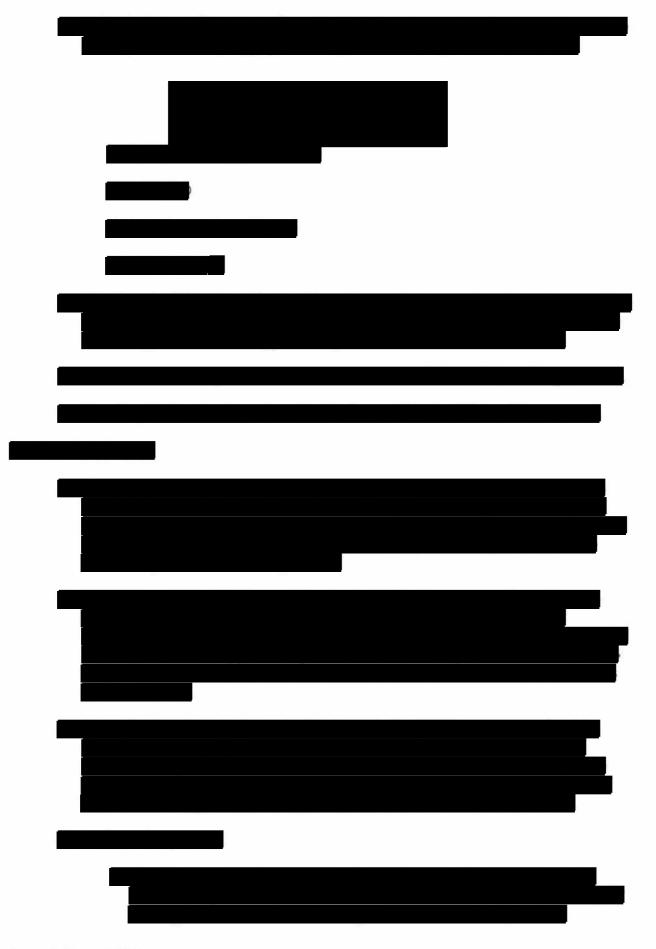


SCHEDULE A TO ANNEX 8

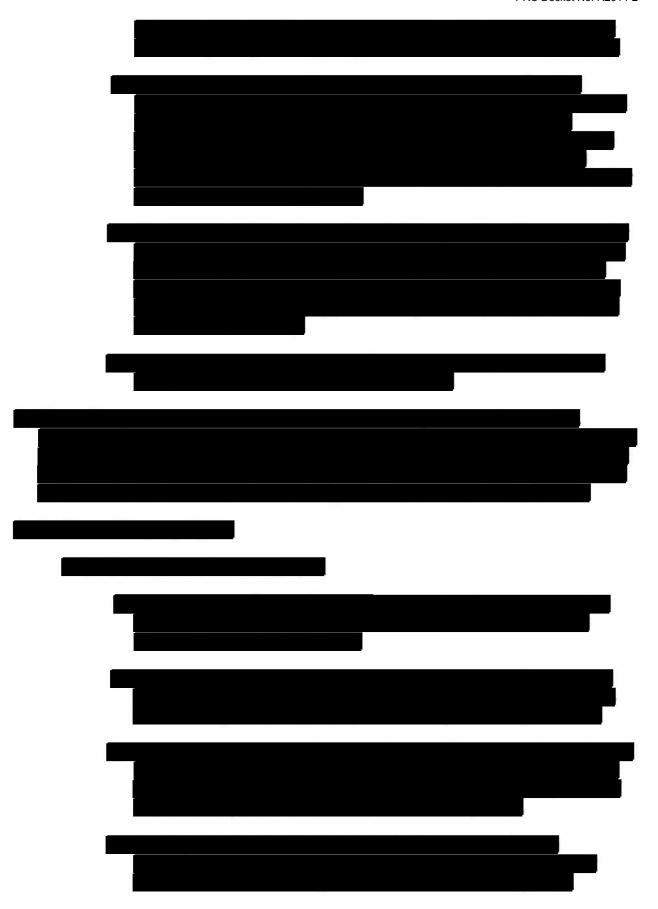


SCHEDULE B TO ANNEX 8





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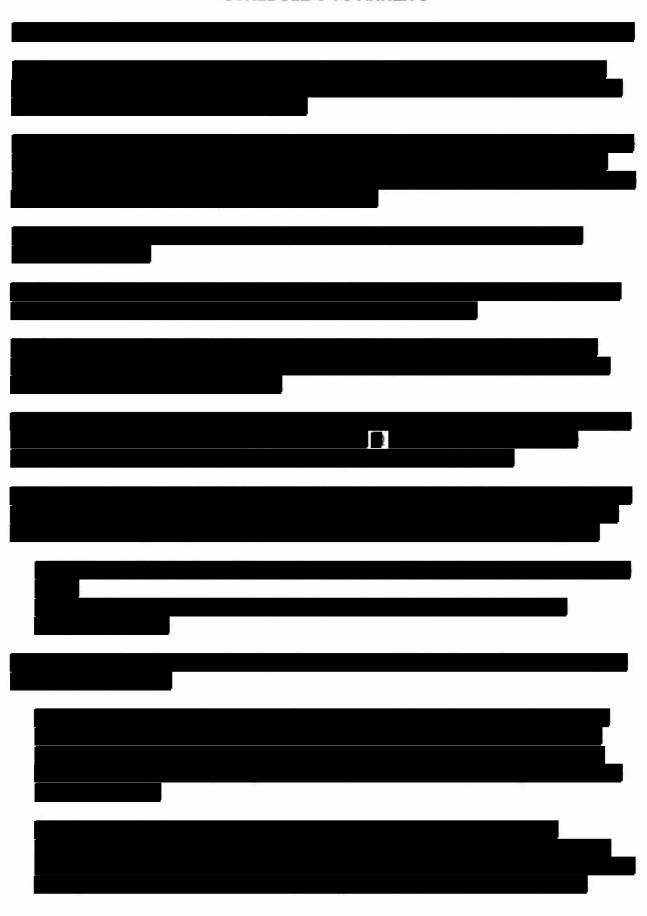
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SCHEDULE C TO ANNEX 8



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